

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 4, 2007

TREX COMPANY, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-14649
(Commission File Number)

54-1910453
(IRS Employer
Identification No.)

160 Exeter Drive
Winchester, Virginia
(Address of Principal Executive Offices)

22603-8605
(ZIP Code)

Registrant's telephone number, including area code: (540) 542-6300

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On May 4, 2007, Trex Company, Inc. issued a press release announcing financial results for the quarter ended March 31, 2007. A copy of such press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The information contained in this report on Form 8-K shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section.

Item 9.01 Financial Statements and Exhibits

(d) Trex Company herewith files the following exhibit:

Exhibit Description of Exhibit

99.1 Press release dated May 4, 2007

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TREX COMPANY, INC.

Date: May 4, 2007

/s/ Anthony Cavanna

Anthony Cavanna
Chairman and Chief Executive Officer

Trex Company Announces First Quarter 2007 Results

WINCHESTER, Va.--(BUSINESS WIRE)--May 4, 2007--Trex Company, Inc. (NYSE: TWP), manufacturer of Trex(R) decking, railing and fencing, today announced financial results for the first quarter ended March 31, 2007.

Net sales for the first quarter of 2007 totaled \$115.9 million, compared to net sales of \$105.3 million for the first quarter of 2006. The Company reported net income for the 2007 first quarter of \$3.7 million, or \$0.25 per diluted share, compared to net income of \$4.1 million, or \$0.27 per diluted share, for the 2006 first quarter.

Chairman and Chief Executive Officer Anthony J. Cavanna commented, "Our 'early buy' program was successful in the first quarter, and fulfilled our goal of positioning Trex well for the coming decking season. During the quarter, we also began shipping our new Trex Contours(TM) line of decking and Trex Seclusions(R), our new privacy fencing system.

"While we are pleased with our shipment volume in the first quarter, our bottom-line results were negatively impacted by lower-than-expected plant productivity and higher-than-expected plant overhead expenses as we continue to emphasize quality and introduce new products. Selling, general and administrative expenses were favorably impacted as a result of a \$3.25 million legal settlement. Increased interest expense, driven by higher debt levels reflecting an increase in working capital, also negatively affected our results.

"As we move through the second quarter, we are accelerating our consumer brand-building activities to expand Trex's market share in all of our distribution channels. We believe we are positioned to have a successful year with our big box channel partners as a result of improved merchandising and the expanded number of stocking stores. We remain focused on completing our strategic productivity projects by mid-year, after which we expect to begin realizing the benefits in the form of improved quality product at lower manufacturing cost. We also look forward to building out our distribution network for Trex Seclusions during the remainder of 2007.

"Despite these many positives, we remain cautious about market conditions for 2007 due to uncertain economic conditions related to the overall activity in the homebuilding and remodeling sectors. We have therefore reviewed and adjusted our guidance for 2007. For the full year 2007, we now expect net sales to be in the range of \$340 to \$360 million and earnings per diluted share to be between \$0.65 and \$0.75. For the first half of 2007, we expect net sales to be in the range of \$220 to \$230 million and earnings per diluted share to be between \$0.60 and \$0.70."

Trex will hold a conference call to discuss its 2007 first-quarter results on Friday, May 4 at 10:00 a.m. ET. A live webcast of the conference call will be available to all investors at the Trex Company website at www.trex.com. The call will also be simulcast at www.streetevents.com.

For those who cannot listen to the live broadcast, an audio replay of the call will be available on these websites for 30 days. A telephone replay of the call will also be available for 7 days, beginning at 1:00 p.m. ET on May 4. To listen to the telephone replay, dial 706-645-9291 and enter conference ID #6391935.

About Trex Company

Trex Company is the nation's largest manufacturer of composite decking, railing and fencing, with over 15 years of product experience. Products are marketed under the brand name Trex(R). Made from a unique formulation of reclaimed wood and plastic, combined through a proprietary process, Trex decking, railing and fencing offer significant design flexibility with fewer ongoing maintenance requirements than wood. For more information, visit the Company's website, www.trex.com. Trex(R), Trex Contours(TM), and Trex Seclusions(R) are trademarks of Trex Company, Inc., Winchester, Va.

The statements in this press release regarding the Company's expected sales performance and operating results, its projections of net sales, net income, earnings per share and costs, its anticipated financial condition and its business strategy constitute "forward-looking statements" within the meaning of Section 27A of the

Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are subject to risks and uncertainties that could cause the Company's actual operating results to differ materially. Such risks and uncertainties include the extent of market acceptance of the Company's products, the sensitivity of the Company's business to general economic conditions, the Company's ability to obtain raw materials at acceptable prices, the Company's ability to increase production levels to meet increasing demand for its products, and the highly competitive markets in which the Company operates. The Company's report on Form 10-K filed with the Securities and Exchange Commission on April 2, 2007 discusses some of the important factors that could cause the Company's actual results to differ materially from those expressed or implied in these forward-looking statements. The Company expressly disclaims any obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

TREX COMPANY, INC.
Condensed Consolidated Statements of Operations
(In thousands, except share and per share data)
(Unaudited)

	Three Months Ended March 31,	
	2006	2007
Net sales	\$ 105,297	\$ 115,913
Cost of sales	80,122	91,284
Gross profit	25,175	24,629
Selling, general and administrative expenses	17,765	17,039
Income from operations	7,410	7,590
Interest expense, net	942	1,649
Income before income taxes	6,468	5,941
Provision for income taxes	2,403	2,258
Net income	\$ 4,065	\$ 3,683
Diluted earnings per common share	\$ 0.27	\$ 0.25
Diluted weighted average shares outstanding	14,860,203	14,898,851

TREX COMPANY, INC.
Condensed Consolidated Balance Sheets
(In thousands, except share data)

	31-Dec-06	31-Mar-07
	(unaudited)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 672	\$ 886
Accounts receivable	18,140	70,715
Inventories	111,434	90,782
Prepaid expenses and other assets	3,201	2,610
Income taxes receivable	6,480	4,730
Deferred income taxes	3,180	3,180

Total current assets	143,107	172,903
Property, plant and equipment, net	198,525	204,160
Goodwill	6,837	6,837
Debt-related derivatives	359	279
Other assets	3,489	3,597
Total assets	<u>\$352,317</u>	<u>\$387,776</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued expenses	\$ 60,301	\$ 58,920
Line of credit	44,132	78,386
Current portion long-term debt	9,115	9,135
Total current liabilities	<u>113,548</u>	<u>146,441</u>
Deferred income taxes	17,217	16,007
Accrued taxes	-	2,634
Debt-related derivatives	747	742
Long-term debt, net of current portion	51,390	51,096
Total liabilities	<u>182,902</u>	<u>216,920</u>
Stockholders' equity:		
Preferred stock, \$0.01 par value, 3,000,000 shares authorized; none issued and outstanding	-	-
Common stock, \$0.01 par value, 40,000,000 shares authorized; 14,913,889 and 15,091,254 shares issued and outstanding at December 31, 2006 and March 31, 2007	149	151
Additional paid-in capital	62,986	63,666
Accumulated other comprehensive loss	(278)	(467)
Retained earnings	106,558	107,506
Total stockholders' equity	<u>169,415</u>	<u>170,856</u>
Total liabilities and stockholders' equity	<u>\$352,317</u>	<u>\$387,776</u>

TREX COMPANY, INC.
Condensed Consolidated Statements of Cash Flows
(In thousands)
(Unaudited)

	Three Months Ended March 31, 2006	2007
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OPERATING ACTIVITIES		
Net income	\$ 4,065	\$ 3,683
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	5,029	5,132
Other non-cash charges	1,526	604
Changes in operating assets and liabilities	(14,158)	(32,149)
Net cash used in operating activities	<u>\$ (3,538)</u>	<u>\$(22,730)</u>
INVESTING ACTIVITIES		
	<u>\$ (2,379)</u>	<u>\$(10,767)</u>
FINANCING ACTIVITIES		
	<u>\$ 5,445</u>	<u>\$ 33,711</u>
Net increase (decrease) in cash and cash equivalents	\$ (472)	\$ 214
Cash and cash equivalents at beginning of period	\$ 1,395	\$ 672
Cash and cash equivalents at end of period	<u>\$ 923</u>	<u>\$ 886</u>

CONTACT: Trex Company, Inc.
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Chief Financial Officer
or
Lippert/Heilshorn & Assoc.
Harriet Fried, 212-838-3777