# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 12, 2007

Trex Company, Inc. (Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

001-14649 (Commission File Number)

54-1910453 (IRS Employer Identification No.)

160 Exeter Drive Winchester, Virginia (Address of principal executive offices)

22603-8605 (Zip Code)

Registrant's telephone number, including area code: (540) 542-6300

Not applicable (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below): Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2-(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 8.01. Other Events.

On January 12, 2007, Trex Company, Inc. issued a press release announcing that it entered into an agreement with Lowe's Companies, Inc. to sell Trex® decking and railing products. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

## Item 9.01. Financial Statements and Exhibits.

(d) Trex Company, Inc. hereby files the following exhibit:

#### Exhibit

### Number Description of Exhibit

99.1 Press release, dated January 12, 2007, announcing Trex Company, Inc.'s agreement with Lowe's Companies, Inc.

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## TREX COMPANY, INC.

Date: January 18, 2007

/s/ Anthony J. Cavanna Anthony J. Cavanna Chairman of the Board of Directors and Chief Executive Officer



Contact: Paul Fletcher

Chief Financial Officer

540-542-6300

Harriet Fried

Lippert/Heilshorn & Associates

212-838-3777

#### Trex Company Announces Agreement with Lowe's Companies

**WINCHESTER, Va. – January 12, 2007** — Trex Company, Inc. (NYSE: TWP) today announced it has entered into an agreement with Lowe's Companies, Inc. (NYSE: LOW) to sell Trex® decking and railing products. Beginning in the first quarter of 2007, selected Trex® decking and railing products will be stocked nationally in Lowe's stores, with the full product line available via special order through Trex's existing distribution channels.

Chairman and Chief Executive Officer Anthony Cavanna commented, "Since our inception, Trex Company has been the leader in the composite decking and railing category. In addition to offering compelling products that satisfy all segments of the market, our goal is to make them available at all important locations where consumers shop for outdoor living products.

"Lowe's, which has more than 1,325 home improvement stores nationwide, represents an exciting new opportunity for Trex to expand our presence in the retail channel. It also complements the very effective professional distribution channel we have developed over the past 10 years. By being broadly represented in all distribution channels, we can best continue to expand the market for composite decking, build awareness of Trex® and increase our company's sales."

#### About Trex Company

Trex Company is the nation's largest manufacturer of composite decking and railing, with over 14 years of product experience. Products are marketed under the brand name Trex®. Made from a unique formulation of reclaimed wood and plastic, combined through a proprietary process, Trex decking and railing offer significant design flexibility with fewer ongoing maintenance

requirements than wood. For more information, visit the Company's website, www.trex.com. Trex® is a trademark of Trex Company, Inc., Winchester, Va.

The statements in this press release regarding the Company's expected sales performance and operating results, its projections of net sales, net income, earnings per share and costs, its anticipated financial condition and its business strategy constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are subject to risks and uncertainties that could cause the Company's actual operating results to differ materially. Such risks and uncertainties include the extent of market acceptance of the Company's products, the sensitivity of the Company's business to general economic conditions, the Company's ability to obtain raw materials at acceptable prices, the Company's ability to increase production levels to meet increasing demand for its products, and the highly competitive markets in which the Company operates. The Company's report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2006 and its subsequent filings on Form 10-Q for the first three quarters of 2006 discuss some of the important factors that could cause the Company's actual results to differ materially from those expressed or implied in these forward-looking statements. The Company expressly disclaims any obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.