
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549**

**FORM 8-K/A
(Amendment No. 1)**

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): July 31, 2017

TREX COMPANY, INC.
(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-14649
(Commission
File Number)

54-1910453
(IRS Employer
Identification No.)

**160 Exeter Drive
Winchester, Virginia**
(Address of Principal Executive Offices)

22603-8605
(ZIP Code)

Registrant's telephone number, including area code: (540) 542-6300

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-
-

Amendment No. 1 to the Current Report on Form 8-K/A is being filed by Trex Company, Inc. (“Trex”) to amend the Current Report on Form 8-K filed on July 31, 2017 (“Original Report”), to provide the disclosures required by Item 9.01 of Form 8-K that were previously omitted from the Original Report as permitted by Item 9.01(a)(4). Except as provided herein, the disclosures made in the Original Report remain unchanged.

Item 2.01. Completion of Acquisition or Disposition of Assets.

On July 31, 2017, pursuant to the definitive asset purchase agreement with Staging Concepts Acquisition, LLC (“Seller”) and Stadium Consolidation, LLC, Seller’s primary member, Trex completed the acquisition of certain assets and assumed certain liabilities of Seller through its newly-formed, wholly-owned subsidiary, Trex Commercial Products, Inc.

In connection with the transaction, Trex filed the Original Report describing the acquisition. Trex amends and restates the Original Report to include the historical financial statements and pro forma financial information required by Item 9.01 of Form 8-K, which are filed as exhibits hereto and incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.

(a) Financial Statements of Businesses Acquired.

The audited consolidated financial statements and notes thereto of Stadium Consolidation, LLC and Subsidiary as of and for the year ended December 31, 2016 are attached hereto as Exhibit 99.1 and incorporated by reference. The unaudited condensed consolidated financial statements and notes thereto for the six months ended June 30, 2017 are attached hereto as Exhibit 99.2

(b) Pro Forma Financial Information.

The following information is attached hereto as Exhibit 99.3 and incorporated herein by reference:

- (i) Unaudited Pro Forma Condensed Combined Statement of Comprehensive Income for the six months ended June 30, 2017, and for the year ended December 31, 2016
- (ii) Unaudited Pro Forma Condensed Combined Balance Sheet as of June 30, 2017
- (iii) Notes to the Unaudited Pro Forma Condensed Combined Financial Information

(d) Trex Company, Inc. herewith files the following exhibits:

Exhibit Number	Description of Exhibit
23.1	<u>Consent of Baker Tilly Virchow Krause, LLP, independent auditor for Stadium Consolidation, LLC and Subsidiary. Filed herewith.</u>
99.1	<u>Audited Consolidated Financial Statements of Stadium Consolidation, LLC and Subsidiary as of and for the year ended December 31, 2016. Filed herewith.</u>
99.2	<u>Unaudited Condensed Consolidated Financial Statements of Stadium Consolidation, LLC and Subsidiary as of and for the six months ended June 30, 2017. Filed herewith.</u>
99.3	<u>Pro Forma Condensed Combined Financial Information. Filed herewith.</u>

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TREX COMPANY, INC.

Date: October 10, 2017

/s/ Bryan H. Fairbanks

Bryan H. Fairbanks

Vice President and Chief Financial Officer

Consent of Independent Auditors

We consent to the use of our independent auditors' report dated March 3, 2017 with respect to the consolidated financial statements of Stadium Consolidation, LLC and Subsidiary as of and for the year ended December 31, 2016 in the Form 8-K/A of Trex Company, Inc.

/s/ BAKER TILLY VIRCHOW KRAUSE, LLP

Minneapolis, Minnesota

October 10, 2017

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY
Minneapolis, Minnesota

CONSOLIDATED FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of and for the Year Ended December 31, 2016

[Table of Contents](#)

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

TABLE OF CONTENTS

<u>Independent Auditors' Report</u>	1
Financial Statements	
<u>Consolidated Balance Sheet</u>	2
<u>Consolidated Statement of Operations</u>	3
<u>Consolidated Statement of Equity (Deficit)</u>	4
<u>Consolidated Statement of Cash Flows</u>	5
<u>Notes to Consolidated Financial Statements</u>	6 -17

INDEPENDENT AUDITORS' REPORT

Members and Management Board
Stadium Consolidation, LLC and Subsidiary
Minneapolis, Minnesota

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Stadium Consolidation, LLC and Subsidiary, which comprise of the consolidated balance sheet as of December 31, 2016, and the related consolidated statements of operations, equity (deficit) and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Stadium Consolidation, LLC and Subsidiary as of December 31, 2016 and the results of their operations and cash flows for the year ended December 31, 2016, in accordance with accounting principles generally accepted in the United States of America.

/s/ BAKER TILLY VIRCHOW KRAUSE, LLP

Minneapolis, Minnesota
March 3, 2017

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY**CONSOLIDATED BALANCE SHEET**

As of December 31, 2016

ASSETS

	2016
CURRENT ASSETS	
Cash and cash equivalents	\$ 1,950,464
Accounts and contracts receivable, net	6,605,628
Contract retainage	2,090,023
Inventories	2,609,423
Prepaid expenses	432,285
Costs and estimated earnings in excess of billings	2,332,892
Total Current Assets	<u>16,020,715</u>
PROPERTY AND EQUIPMENT, NET	<u>1,063,517</u>
OTHER ASSETS	
Intangible assets, net	782,027
Goodwill	1,699,452
Other	39,238
Total Other Assets	<u>2,520,717</u>
TOTAL ASSETS	<u>\$19,604,949</u>

LIABILITIES AND EQUITY

CURRENT LIABILITIES	
Current portion of long-term debt	\$ 605,472
Accounts payable	3,171,627
Billings in excess of costs and estimated earnings	2,631,237
Other current liabilities	2,276,820
Total Current Liabilities	<u>8,685,156</u>
LONG-TERM LIABILITIES	
Long-term debt, net of current portion and debt costs	536,015
Related party note, net of debt costs	8,306,061
Total Liabilities	<u>17,527,232</u>
COMMITMENTS AND CONTINGENCIES (NOTE 15)	
EQUITY	
Members' equity	2,177,717
Preferred unit subscription receivable	(100,000)
Total Equity	<u>2,077,717</u>
TOTAL LIABILITIES AND EQUITY	<u>\$19,604,949</u>

See accompanying notes to consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

CONSOLIDATED STATEMENT OF OPERATIONS

For the Year Ended December 31, 2016

	2016
NET SALES	<u>\$55,002,051</u>
COST OF GOODS SOLD	<u>41,097,430</u>
Gross Profit	<u>13,904,621</u>
OPERATING EXPENSES	
General and administrative expenses	5,383,584
Selling expenses	3,157,875
Research and development	208,577
Total Operating Expenses	<u>8,750,036</u>
Operating Income	<u>5,154,585</u>
OTHER INCOME (EXPENSE)	
Interest expense	(1,687,851)
Other expense	(104,011)
Net Other Expense	<u>(1,791,862)</u>
NET INCOME	<u>\$ 3,362,723</u>

See accompanying notes to consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

CONSOLIDATED STATEMENT OF EQUITY (DEFICIT)

For the Year Ended December 31, 2016

	Members' Equity (Deficit)	Preferred Unit Subscription Receivable	Total Equity
BALANCES, December 31, 2015	<u>\$ (959,521)</u>	<u>\$ (100,000)</u>	<u>\$(1,059,521)</u>
Net income	3,362,723	—	3,362,723
Unit-based compensation	59,182	—	59,182
Distributions earned	(284,667)	—	(284,667)
BALANCES, December 31, 2016	<u>\$ 2,177,717</u>	<u>\$ (100,000)</u>	<u>\$ 2,077,717</u>

See accompanying notes to consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY**CONSOLIDATED STATEMENT OF CASH FLOWS**

For the Year Ended December 31, 2016

	2016
CASH FLOWS FROM OPERATING ACTIVITIES	
Net income	\$ 3,362,723
Adjustments from net income to operating cash flows	
Depreciation	336,501
Amortization of intangible assets	800,448
Amortization of debt issuance costs	104,698
Accretion on related party notes	378,890
Change in allowance for doubtful accounts	30,893
Unit-based compensation	59,182
Gain on disposal of property and equipment	(19,162)
Changes in assets and liabilities:	
Accounts receivable	731,193
Contract retainage	(1,122,843)
Inventories	(428,815)
Other assets	(10,914)
Costs and estimated earnings in excess of billings	266,292
Accounts payable	(582,459)
Billings in excess of costs and estimated earnings	1,533,637
Other current liabilities	481,713
Net Cash Flows Provided by Operating Activities	<u>5,921,977</u>
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchases of property and equipment	(499,645)
Proceeds from sale of property and equipment	20,000
Net Cash Flows Used in Investing Activities	<u>(479,645)</u>
CASH FLOWS FROM FINANCING ACTIVITIES	
Net payments on line of credit	(1,190,741)
Proceeds on long-term debt	110,700
Payments on long-term debt	(2,231,091)
Due to ARG (Note 2)	(181,109)
Distributions	(284,579)
Net Cash Flows Used in Financing Activities	<u>(3,776,820)</u>
Net Change in Cash and Cash Equivalents	1,665,512
CASH AND CASH EQUIVALENTS – Beginning of Year	284,952
CASH AND CASH EQUIVALENTS – END OF YEAR	<u>\$ 1,950,464</u>
Supplemental cash flow disclosures	
Cash paid for interest	\$ 1,209,710
Noncash investing and financing activities	
Accrued distributions	24,111

See accompanying notes to consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 1 – Summary of Significant Accounting Policies

Nature of Operations

Stadium Consolidation, LLC owns the majority of the outstanding ownership of Staging Concepts Acquisition, LLC (together, the “Company”) and, as a result, has consolidated those results. Staging Concepts Acquisition, LLC manufactures and installs portable stage platforms and railing systems for stadiums, theatres, auditoriums, and other commercial buildings. All significant intercompany transactions and balances have been eliminated upon consolidation.

Cash and Cash Equivalents

The Company defines cash and cash equivalents as highly liquid, short-term investments with a maturity at the date of acquisition of three months or less.

The Company places its cash and cash equivalents with high credit quality institutions. At times, such balances may be in excess of the FDIC insurance limit. The Company believes that no significant concentration of credit risk exists with respect to cash and cash equivalents.

Accounts and Contracts Receivable

The Company extends unsecured credit to customers in the normal course of business. Accounts and contracts receivable represents amounts due from construction contracts and from delivered work. Receivables are shown net of an allowance for doubtful accounts of approximately \$200,000 as of December 31, 2016. Contract receivables are generally due when billed and the retainage at the completion of the construction contract. The Company determines the need for an allowance for doubtful accounts by considering a number of factors, including length at time receivables are past due, customer financial condition and ability to repay the obligation, historical and expected credit loss experience and the condition of the general economy and industry as a whole. Accounts are considered past due based on terms agreed upon between the Company and the customer. The Company does not accrue interest on past due accounts. Balances are written off as they are deemed uncollectible based on management’s periodic review of the accounts receivable balances.

Inventories

Inventories are valued at the lower of cost (first-in, first-out method) or market. Work in-process includes estimated production costs.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 1 – Summary of Significant Accounting Policies (cont.)

Property and Equipment

Property and equipment are stated at cost. Major expenditures for property and equipment are capitalized. Maintenance, repairs and minor renewals are expensed as incurred. Property and equipment are being depreciated using straight-line methods. Leasehold improvements are amortized over the shorter of the estimated useful lives or the remaining lease term. The following summarizes estimated useful lives:

	<u>Years</u>
Production and office equipment	7
Tools and dies	7
Software	5
Leasehold improvements	5

Intangible Assets

Intangible assets are amortized over the approximate useful life of the asset using the straight-line method. The Company believes the straight-line method of amortization allocates the cost of the intangible assets to the earnings in proportion to the amount of economic benefits obtained by the Company in that reported period. The useful life used to amortize the value of backlog varies depending on the nature of the related contracts, in-place contract amortization is recorded based on contract completion.

Impairment of Long-Lived Assets

The Company reviews long-lived assets, including property and equipment and intangible assets, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. There were no losses for the year ended December 31, 2016.

Goodwill

Goodwill is tested for impairment annually or at the time of a triggering event, under which the fair value of the related business is estimated based on the Company's expected present value of future cash flows and then compared with the corresponding carrying value, including goodwill. There was no impairment of goodwill as of December 31, 2016.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 1 – Summary of Significant Accounting Policies (cont.)*Revenue Recognition*

For certain large contracts, the Company recognizes revenue utilizing the percentage of completion method measured by the direct costs incurred to date to estimated total costs for each contract. Contract costs include all direct material, labor, subcontract and certain indirect costs. Administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are recognized when such losses are determined. Changes in job performance, conditions and estimated profitability may result in revisions to costs and income and are recognized in the year they are determined. Revenues recognized in excess of amounts billed are classified under current assets as costs and estimated earnings in excess of billings. Billings in excess of revenues are classified under current liabilities as billings in excess of costs and estimated earnings. For transactions not involving large contracts, the Company recognizes sales and related cost of goods sold at the time products are shipped. The Company's policy is to present taxes imposed on revenue-producing transactions on a net basis.

Shipping and Handling Costs

Shipping and handling costs charged to customers have been included in net sales. Shipping and handling costs incurred by the Company have been included in costs of goods sold.

Advertising

Advertising costs are charged to operations when incurred. Advertising expense was \$25,241 for the year ended December 31, 2016.

Debt Costs

Debt issuance costs are amortized over the life of the related debt using the interest method. Debt issuance costs were \$413,993 as of December 31, 2016. Amortization expense was \$104,698 for the year ending December 31, 2016. Future amortization expense is expected to be as follows for the years ending December 31:

2017	\$ 74,555
2018	73,888
2019	73,888
2020	52,336
Total	<u>\$274,667</u>

In April 2015, the FASB issued guidance creating ASC Subtopic 835-30, Interest – Imputation of Interest (Subtopic 835-30), Simplifying the Presentation of Debt Issuance Costs. The update modifies the presentation of costs of debt issuance as a direct reduction to the face amount of the related reported debt. The updated guidance is effective for financial statements issued for fiscal years beginning after December 15, 2015. The Company adopted the guidance during the year ended December 31, 2016. The adoption did not have a material impact on its consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 1 – Summary of Significant Accounting Policies (cont.)

Income Taxes

The Company is treated as a limited liability company (LLC) for federal and state income tax purposes. As such, the Company's income, losses and credits are included in the income tax returns of its members.

The Company reviews its results for uncertainty in income tax positions. The measurement and disclosure principles of uncertain tax positions normally do not affect the financial statements of an entity that is not subject to income tax. As it relates to the Company, additional income taxes due to an adjustment to income or disallowed deductions generally would be imposed on the members rather than the Company itself. However, there are certain exceptions where the Company would bear the burden of an uncertain tax position.

The Company is not currently under examination by any taxing jurisdiction. In the event of any future tax assessments, the Company has elected to record the income taxes and any related interest and penalties as income tax expense on the Company's consolidated statement of operations.

Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Research and Development Costs

Research and development costs are charged to operations when incurred. Research and development expense was \$208,577 for the year ended December 31, 2016.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 1 – Summary of Significant Accounting Policies (cont.)

Subsequent Events

The Company has evaluated subsequent events occurring through March 3, 2017, the date on which the consolidated financial statements were available to be issued, for events requiring recording or disclosure in the consolidated financial statements.

Recent Accounting Pronouncements

In May 2014, the FASB issued guidance creating Accounting Standards Codification (“ASC”) Section 606, “Revenue from Contracts with Customers.” The new section will replace Section 605, “Revenue Recognition,” and creates modifications to various other revenue accounting standards for specialized transactions and industries. The section is intended to conform revenue accounting principles with a concurrently issued International Financial Reporting Standards to reconcile previously differing treatment between United States practices and those of the rest of the world and to enhance disclosures related to disaggregated revenue information. The standard permits two methods of adoption: retrospectively to each prior reporting period presented (full retrospective method), or retrospectively with the cumulative effect of initially applying the guidance recognized at the date of initial application (the cumulative catch-up transition method). The standard also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required about customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. The Company is still in the process of evaluating the effect of adoption on the consolidated financial statements and is currently assessing contracts with customers. The Company anticipates they will expand their consolidated financial statement disclosures in order to comply with the new standard and has not yet concluded on the transition method upon adoption.

In February 2016, the FASB issued ASU No. 2016-02, “Leases.” ASU No. 2016-02 was issued to increase transparency and comparability among organizations by recognizing all lease transactions (with terms in excess of 12 months) on the balance sheet as a lease liability and a right-of-use asset (as defined). ASU No. 2016-02 is effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020, with earlier application permitted. Upon adoption, the lessee will apply the new standard retrospectively to all periods presented or retrospectively using a cumulative effect adjustment in the year of adoption. The Company is currently assessing the effect that ASU No. 2016-02 will have on its results of operations, financial position and cash flows.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 2 – Acquisition of Architectural Railings & Grilles, Inc.

On September 14, 2015, the Company acquired certain assets and assumed certain liabilities of Architectural Railings & Grilles, Inc. (“ARG”). The total purchase price of assets was \$3,536,568. The purchase was financed by a combination of working capital, members’ equity contributions, bank debt and seller debt. Amounts due of \$181,109 to ARG as part of the acquisition were paid in full during 2016.

NOTE 3 – Inventory

Inventories consisted of the following as of December 31:

	2016
Raw materials	\$ 1,714,973
Work in-process	752,826
Finished goods	286,624
	<u>2,754,423</u>
Reserve for obsolescence	(145,000)
	<u>\$ 2,609,423</u>

NOTE 4 – Property and Equipment, Net

The property and equipment consisted of the following as of December 31:

	2016
Production equipment	\$ 1,204,712
Office equipment	328,251
Tools and dies	153,125
Software	286,329
Leasehold improvements	254,064
	<u>2,226,481</u>
Accumulated depreciation and amortization	(1,162,964)
Property and Equipment, Net	<u>\$ 1,063,517</u>

Depreciation expense was \$336,501 for the year ended December 31, 2016.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 5 – Intangible Assets, Net

Intangible assets consisted of the following as of December 31:

	Life	2016
Customer lists	5 yrs	\$ 4,406,000
Noncompete agreement	5 yrs	100,000
Patents	5 yrs	15,342
		4,521,342
Accumulated amortization		(3,739,315)
Total Intangible Assets, Net		<u>\$ 782,027</u>

The customer lists and noncompete agreement are being amortized over a five year useful life and the patents are being amortized over a two year useful life. Amortization expense was \$800,448 for the year ended December 31, 2016. Future amortization expense is expected to be as follows for the years ending December 31:

2017	\$ 211,200
2018	211,200
2019	211,200
2020	148,427
Total	<u>\$ 782,027</u>

NOTE 6 – Costs and Estimated Earnings on Uncompleted Projects

Percentage of completion results consisted of the following as of December 31:

	2016
Costs incurred on uncompleted projects	\$ 36,258,934
Estimated earnings	14,151,217
	50,410,151
Less billings to date	(50,708,496)
	<u>\$ (298,345)</u>

The above data is presented in the accompanying balance sheet as follows:

Cost and estimated earnings in excess of billings	\$ 2,332,892
Billings in excess of costs and estimated earnings	(2,631,237)
	<u>\$ (298,345)</u>

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 7 – Line of Credit

In September 2015, the Company obtained a revolving line of credit up to \$7,000,000 with a bank. The line of credit expires on the earlier of September 2017 or upon default of the Company meeting the obligations defined in the agreement. The line of credit is secured by substantially all assets of the Company. Interest is calculated at the prime plus 1.50%, with a minimum interest rate of 5.00% (5.25% as of December 31, 2016). No amounts were outstanding under the line of credit as of December 31, 2016. The line of credit also allows the Company to issue letters of credit up to the lesser of \$2,000,000 or available borrowing base. Amounts outstanding under the letter of credit accrue interest between 1.50% and 2.00% annually. The Company had \$0 outstanding against the available letter of credit balance as of December 31, 2016.

Terms of the lines of credit include, but are not limited to, covenants which require the Company to maintain specified financial ratios and restrict dividends. As of December 31, 2016, the Company was in compliance with all covenants under the agreement or obtained a waiver from the lender.

NOTE 8 – Other Current Liabilities

Other current liabilities consisted of the following as of December 31:

	2016
Accrued wages	\$ 693,675
Accrued commissions and incentives	871,158
Accrued interest	93,171
Customer deposits	288,438
Other	330,378
Other Current Liabilities	<u>\$2,276,820</u>

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 9 – Long-term Debt

In September 2015, the Company obtained a bank note payable “Term Note A” of \$3,500,000. Term Note A is due in monthly installments of \$48,611 plus interest at the greater of prime plus 1.25% or 5.25% (5.25% as of December 31, 2016). In January 2016, the Company obtained a bank note payable “Term Note B” of \$110,700. Term Note B is due in monthly installments of \$1,845 plus interest at the greater of prime plus 1.25% or 5.25% (5.25% as of December 31, 2016).

Unpaid remaining principal under both bank notes payable is due in September 2020. The bank notes payable are secured by substantially all assets of the Company and are subject to various financial and non-financial covenants. Outstanding amounts on the bank notes payable consisted of the following as of December 31:

	2016
Term Note A	\$1,143,371
Term Note B	90,405
Total long-term debt	1,233,776
Less: Current portion	(605,472)
Less: debt issuance costs, net	(92,289)
Long-Term Portion, net	<u>\$ 536,015</u>

Principal requirements on long-term debt for the years ending after December 31, 2016 are as follows:

2017	\$ 605,472
2018	582,179
2019	22,140
2020	23,985
Total	<u>\$1,233,776</u>

NOTE 10 – Related Party Notes*2015 Related Party Notes*

In September 2015, the Company issued notes totaling \$8,000,000 with 12.0% cash interest rate and 16.5% effective interest rate. Unpaid interest accretion is capitalized as principal monthly and was \$378,890 during the year ended December 31, 2016. The related party notes were provided by entities with preferred A and B units in the Company and are secured by substantially all assets of the Company, but is subordinate to the bank line of credit (Note 7) and bank notes payable (Note 9). Amounts due under the related party notes, including capitalized, unpaid interest accretion, is due in full in September 2020. Outstanding borrowings were \$8,488,439 as of December 31, 2016. Amounts are presented net of unamortized debt costs of \$182,378 as of December 31, 2016.

Terms of the agreement, as amended, include, but are not limited to, covenants which require the Company to maintain specified financial ratios, restrictive annual capital expenditures and dividends. As of December 31, 2016, the Company was in compliance with all covenants under the agreement.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 10 – Related Party Notes (cont.)

Cash interest expense in connection with the related party notes was approximately \$1,010,376 for the year ended December 31, 2016, including accrued interest of \$87,366.

NOTE 11 – Members' Equity

Stadium Consolidation, LLC

Upon formation of the LLC in August 2010, the Company assigned three classes of membership interests: preferred units, restricted common units and warrants. In September 2015, the Company's operating agreement was amended to provide for preferred A units and preferred B units. The Company is authorized to issue up to an aggregate of 3,500,000 preferred A units, 100,000,000 preferred B units and 100,000,000 common units.

During 2015, the Company received \$3,500,000 in exchange for the issuance of 3,500,000 preferred A units and 676,024 preferred B units. During 2015, the Company also received \$2,965,775 in exchange for the issuance of 1,407,040 preferred B units.

Preferred A Units

As of December 31, the Company has 3,500,000 preferred A units issued and outstanding. The preferred A units earn a preferred yield at an annual rate of 8.0% and carry a liquidation preference of \$1.00 per unit, subject to adjustment. The preferred yield is required to be paid on a monthly basis. During the year ended December 31, 2016, \$284,667 of preferred yield was due and \$260,556 was paid. The preferred A units are subject to redemption at the request of the holders upon a put triggering event, as defined in the operating agreement, but no later than October 2020. As of December 31, 2016, no put requests were made. The preferred A units have priority in liquidation over preferred B units and restricted common units, but do not have voting rights.

Preferred B Units

As of December 31, 2016, the Company has 3,862,993 preferred B units issued and outstanding. The preferred B units earn a preferred yield at an annual rate of 8.0% and carry a liquidation preference of \$2.11 per unit upon issuance, subject to adjustment. Payment of the preferred yield is subject to Board approval. During the year ended December 31, 2016, no amounts of preferred yield were paid. As of December 31, 2016, unpaid preferred yield on preferred B units was \$848,589. The preferred B units have priority in liquidation over restricted common units and have voting rights.

Restricted Common Units

During the year ended December 31, 2016, the Company issued 489,679 of restricted common units. There are no vested restricted common units outstanding as of December 31, 2016. The common units do not have voting rights.

272,045 of the 489,679 restricted common units issued during the year ended December 31, 2016 are time based vesting units that vest in five installments beginning with the first anniversary and continuing through the fifth anniversary. Each unit has a common unit hurdle of \$1.00. All units vest upon a liquidation or sale of the Company. The fair value of the restricted common units issued during the year ended December 31, 2016 was \$1.42 per unit.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 11 – Members’ Equity (cont.)

217,634 of the 489,679 restricted common units issued during the year ended December 31, 2016 are event based vesting units that vest upon the effective date of a liquidation or sale of the Company based on the internal rate of return achieved. The fair value of the restricted common units issued during the year ended December 31, 2016 was \$0.84 per unit.

All of the restricted common units are considered profits interest for US income tax purposes. The Company recognized unit-based compensation expense of \$59,182 during the year ended December 31, 2016.

NOTE 12 – Employee 401K Profit Sharing Plan

The Company sponsors a 401K Profit Sharing Plan (the “Plan”) covering substantially all employees. Under the Plan, the Company has the option to elect to match a percentage of the employees’ contributions annually. Discretionary matching contributions were \$113,780 for the year ended December 31, 2016.

NOTE 13 – Concentrations

As of December 31, 2016, the Company had one customer which accounted for 22% of the total accounts and contracts receivable, net.

For the year ended December 31, 2016, two customers accounted for 25% and 14% of total contract revenue.

For the year ended December 31, 2016, three customers accounted for 45%, 16% and 10% of the total contract retainage.

NOTE 14 – Related Party Management Services

The Company has a contract for management services provided by an entity related through common ownership, which continues until notice by the Company or upon a sale of the Company. The Company incurred expenses under this agreement of \$250,000 for the year ended December 31, 2016. The payments are subordinate to payments on the line of credit, long-term debt and the related party notes in the event of a default.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

NOTE 15 – Commitments and Contingencies*Leases*

The Company has entered into operating lease agreements for office and production shop space in Minnesota. The leases expire October 31, 2020 and December 31, 2017. The Company is required to pay monthly lease payments, ranging from \$5,826 to \$17,661. The Company entered into another operating lease agreement on September 14, 2015 for office and production shop space in South Carolina. The lease expires on September 14, 2020. The Company is required to pay monthly lease payments of \$12,500. The Company incurred \$586,035 of rent expense, including common tenant costs, during the year ended December 31, 2016. The future minimum lease payments during the years ended December 31 are as follows:

2017	\$ 422,339
2018	356,079
2019	359,270
2020	282,857
Total	<u>\$1,420,545</u>

Commitments

The Company had uncompleted sales contracts with bid prices totaling \$100,054,928 as of December 31, 2016. The estimated costs to complete these contracts totaled \$37,857,507 as of December 31, 2016. Total costs incurred on these projects as of December 31, 2016 were \$36,258,934.

Legal Proceedings

The Company is party to various legal proceedings incidental to its normal operating activities. Although it is impossible to predict the outcome of such proceedings, management believes, based on the facts currently available, that none of such claims will result in losses that would have a materially adverse effect on the Company's consolidated financial statements.

NOTE 16 – Subsequent Events

Subsequent to year end, the Company entered into an operating lease agreement for office and warehouse space in Minnesota. The lease term is for a period of 63 months. The Company is required to pay monthly lease payments ranging from \$30,941 to \$34,175.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY
Minneapolis, Minnesota

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Six Months Ended June 30, 2017

[Table of Contents](#)

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

TABLE OF CONTENTS

Content	Page Number
<u>Unaudited Condensed Consolidated Balance Sheet</u>	3
<u>Unaudited Condensed Consolidated Statements of Operation</u>	4
<u>Unaudited Condensed Consolidated Statement of Cash Flows</u>	5
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	6

[Table of Contents](#)

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET
As of June 30, 2017

	<u>June 30, 2017</u> <i>(in thousands)</i>
CURRENT ASSETS	
Cash and cash equivalents	\$ 550
Accounts and contracts receivable, net	9,115
Contract retainage	1,909
Inventories	2,388
Prepaid expenses	910
Costs and estimated earnings in excess of billings	3,873
Total Current Assets	<u>18,745</u>
PROPERTY AND EQUIPMENT, NET	<u>1,256</u>
OTHER ASSETS	
Goodwill and intangible assets, net	2,376
Other	377
Total Other Assets	<u>2,753</u>
TOTAL ASSETS	<u>\$ 22,754</u>
CURRENT LIABILITIES	
Line of credit and current portion of long-term debt	\$ 4,610
Accounts payable	3,224
Accrued expenses and other liabilities	1,483
Billings in excess of costs and estimated earnings	1,132
Customer deposits	1,623
Total Current Liabilities	<u>12,072</u>
LONG-TERM LIABILITIES	
Long-term debt, net of current portion and debt costs	348
Other debt	8,706
Total Liabilities	<u>21,126</u>
COMMITMENTS AND CONTINGENCIES	
EQUITY	<u>1,628</u>
TOTAL LIABILITIES AND EQUITY	<u>\$ 22,754</u>

See notes to unaudited condensed consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY
UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
For the Six Months Ended June 30, 2017

	Six Months Ended June 30, 2017 <i>(in thousands)</i>
NET SALES	\$ 27,738
COST OF GOODS SOLD	21,460
Gross Profit	6,278
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	4,294
INCOME FROM OPERATIONS	1,984
OTHER INCOME (EXPENSE)	
Interest expense	775
INCOME BEFORE INCOME TAXES	1,209
PROVISION FOR INCOME TAXES	—
NET INCOME	\$ 1,209

See notes to unaudited condensed consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
For the Six Months Ended June 30, 2017

	Six Months Ended June 30, 2017 <i>(in thousands)</i>
CASH FLOWS FROM OPERATING ACTIVITIES	
Net income	\$ 1,209
Adjustments from net income to operating cash flows	
Depreciation and amortization	287
Changes in assets and liabilities:	
Accounts receivable	(2,510)
Contract retainage	59
Inventories	222
Prepaid expenses and other assets	(439)
Costs and estimated earnings in excess of billings	(3,176)
Accounts payable	52
Accrued expenses and other liabilities	(359)
Billings in excess of costs and estimated earnings	137
Customer deposits	1,334
Net Cash Used In Operating Activities	<u>(3,184)</u>
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of property and equipment	(374)
Net Cash Used in Investing Activities	<u>(374)</u>
CASH FLOWS FROM FINANCING ACTIVITIES	
Net advances on line of credit	4,027
Payments on long-term debt	(303)
Net change in related party note	193
Distributions	(1,759)
Net Cash Provided By Financing Activities	<u>2,158</u>
Net Change in Cash and Cash Equivalents	<u>(1,400)</u>
CASH AND CASH EQUIVALENTS – Beginning of Year	1,950
CASH AND CASH EQUIVALENTS – END OF YEAR	<u>\$ 550</u>

See notes to unaudited condensed consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Six Months Ended June 30, 2017

(Dollars in Thousands)

NOTE 1 – Summary of Significant Accounting Policies

Nature of Operations

Stadium Consolidation, LLC owns the majority of the outstanding ownership of Staging Concepts Acquisition, LLC (together, the “Company”) and, as a result, has consolidated those results. Staging Concepts Acquisition, LLC manufactures and installs portable stage platforms and railing systems for stadiums, theatres, auditoriums, and other commercial buildings. All significant intercompany transactions and balances have been eliminated upon consolidation.

Recent Accounting Pronouncements

In May 2014, the FASB issued guidance creating Accounting Standards Codification (“ASC”) Section 606, “Revenue from Contracts with Customers.” The new section will replace Section 605, “Revenue Recognition,” and creates modifications to various other revenue accounting standards for specialized transactions and industries. The section is intended to conform revenue accounting principles with a concurrently issued International Financial Reporting Standards to reconcile previously differing treatment between United States practices and those of the rest of the world and to enhance disclosures related to disaggregated revenue information. The standard permits two methods of adoption: retrospectively to each prior reporting period presented (full retrospective method), or retrospectively with the cumulative effect of initially applying the guidance recognized at the date of initial application (the cumulative catch-up transition method). The standard also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required about customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. The Company is still in the process of evaluating the effect of adoption on the consolidated financial statements and is currently assessing contracts with customers. The Company anticipates they will expand their consolidated financial statement disclosures in order to comply with the new standard and has not yet concluded on the transition method upon adoption.

In February 2016, the FASB issued ASU No. 2016-02, “Leases.” ASU No. 2016-02 was issued to increase transparency and comparability among organizations by recognizing all lease transactions (with terms in excess of 12 months) on the balance sheet as a lease liability and a right-of-use asset (as defined). ASU No. 2016-02 is effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020, with earlier application permitted. Upon adoption, the lessee will apply the new standard retrospectively to all periods presented or retrospectively using a cumulative effect adjustment in the year of adoption. The Company is currently assessing the effect that ASU No. 2016-02 will have on its results of operations, financial position and cash flows.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Six Months Ended June 30, 2017

*(Dollars in Thousands)***NOTE 2 – Inventory**

Inventories consisted of the following as of June 30:

	<u>2017</u>
Raw materials	\$1,764
Work in-process	792
Finished goods	<u>20</u>
	2,576
Reserve for obsolescence	<u>(188)</u>
	<u>\$2,388</u>

NOTE 3 – Costs and Estimated Earnings on Uncompleted Projects

Percentage of completion results consisted of the following as of June 30:

	<u>2017</u>
Costs incurred on uncompleted projects	\$ 36,640
Estimated earnings	<u>14,316</u>
	50,956
Less billings to date	<u>(48,215)</u>
	<u>\$ 2,741</u>

The above data is presented in the accompanying balance sheet as follows:

Cost and estimated earnings in excess of billings	\$ 3,873
Billings in excess of costs and estimated earnings	<u>(1,132)</u>
	<u>\$ 2,741</u>

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Six Months Ended June 30, 2017

*(Dollars in Thousands)***NOTE 4 – Line of Credit**

In September 2015, the Company obtained a revolving line of credit up to \$7,000,000 with a bank. The line of credit expires on the earlier of September 2017 or upon default of the Company meeting the obligations defined in the agreement. The line of credit is secured by substantially all assets of the Company. Interest is calculated at the prime plus 1.50%, with a minimum interest rate of 5.00%. As of June 30, 2017, \$4.0 million was outstanding under the line of credit. The line of credit also allows the Company to issue letters of credit up to the lesser of \$2,000,000 or available borrowing base. Amounts outstanding under the letter of credit accrue interest between 1.50% and 2.00% annually. The Company had \$0 outstanding against the available letter of credit balance as of June 30, 2017.

Terms of the lines of credit include, but are not limited to, covenants which require the Company to maintain specified financial ratios and restrict dividends. As of June 30, 2017, the Company was in compliance with all covenants under the agreement.

NOTE 5 – Accrued Expenses and Other Current Liabilities

Accrued expenses and other current liabilities consisted of the following as of June 30:

	2017
Wages and commissions	\$ 760
Income taxes	212
Other	511
Accrued Expenses and Other Current Liabilities	<u>\$1,483</u>

NOTE 6 – Long-term Debt

In September 2015, the Company obtained a bank note payable “Term Note A” of \$3,500,000. Term Note A is due in monthly installments of \$48,611 plus interest at the greater of prime plus 1.25% or 5.25%. In January 2016, the Company obtained a bank note payable “Term Note B” of \$110,700. Term Note B is due in monthly installments of \$1,845 plus interest at the greater of prime plus 1.25% or 5.25%.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Six Months Ended June 30, 2017

(Dollars in Thousands)

Unpaid remaining principal under both bank notes payable is due in September 2020. The bank notes payable are secured by substantially all assets of the Company and are subject to various financial and non-financial covenants.

Outstanding amounts on the bank notes payable consisted of the following as of June 30, 2017:

Term Note A	\$ 852
Term Note B	79
Total long-term debt	931
Less: Current portion	(605)
Long-Term Portion, net	<u>\$ 326</u>

NOTE 7 – Related Party Notes*2015 Related Party Notes*

In September 2015, the Company issued notes totaling \$8,000,000 with 12.0% cash interest rate and 16.5% effective interest rate. Unpaid interest accretion is capitalized as principal monthly and was \$0.7 million during the six months ended June 30, 2017. The related party notes were provided by entities with preferred A and B units in the Company and are secured by substantially all assets of the Company, but is subordinate to the bank line of credit and bank notes payable. Amounts due under the related party notes, including capitalized, unpaid interest accretion, is due in full in September 2020. Outstanding borrowings were \$8.4 million as of June 30, 2017. Amounts are presented net of unamortized debt costs of \$0.2 million as of June 30, 2017.

Terms of the agreement, as amended, include, but are not limited to, covenants which require the Company to maintain specified financial ratios, restrictive annual capital expenditures and dividends. As of June 30, 2017, the Company was in compliance with all covenants under the agreement. Cash interest expense in connection with the related party notes was approximately \$0.7 million for the six months ended June 30, 2017.

NOTE 8 – Commitments and Contingencies*Legal Proceedings*

The Company is party to various legal proceedings incidental to its normal operating activities. Although it is impossible to predict the outcome of such proceedings, management believes, based on the facts currently available, that none of such claims will result in losses that would have a materially adverse effect on the Company's consolidated financial statements.

STADIUM CONSOLIDATION, LLC AND SUBSIDIARY

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Six Months Ended June 30, 2017

(Dollars in Thousands)

NOTE 9 – Subsequent Events

On July 31, 2017, Staging Concepts Acquisition, LLC (SC) entered into a definitive agreement with the Trex Company, Inc. (Trex) and on that date Trex acquired certain assets and assumed certain liabilities of SC for \$71.8 million in cash. The purchase price is subject to adjustment pending final determination of working capital at closing.

UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

On July 31, 2017, Trex Company, Inc. (Trex) completed the acquisition of certain assets and assumed certain liabilities of Staging Concepts Acquisition, LLC and Stadium Consolidation, LLC (SC) for \$71.8 million in cash, subject to adjustment pending final determination of working capital at closing. The Company used cash on hand and \$30 million of funding from its existing revolving credit facility to acquire the assets. The unaudited pro forma condensed combined financial information and explanatory notes give effect to the acquisition. The unaudited pro forma condensed combined statements of comprehensive income for the six months ended June 30, 2017, and for the year ended December 31, 2016, give effect to the transaction as if the sale had occurred on January 1, 2016. The unaudited pro forma condensed combined balance sheet as of June 30, 2017, gives effect to the transaction as if it had occurred on June 30, 2017.

The unaudited pro forma condensed combined financial statements are provided for informational purposes only and are not intended to represent or be indicative of what the actual combined results of operations or the combined financial position of Trex would have been had the acquisition been completed as of the dates indicated. In addition, the unaudited pro forma condensed combined financial information does not purport to project the future financial position or operating results of Trex nor does it reflect any operational efficiency that may have been achieved if the acquisition had occurred on January 1, 2016 or June 30, 2017. The operating results included in the unaudited pro forma condensed combined statement of comprehensive income for the six months ended June 30, 2017, are not intended to represent or be indicative of operating results for a full year.

The unaudited pro forma condensed combined financial information has been prepared using the acquisition method of accounting under U.S. Generally Accepted Accounting Principles, which requires, among other things, that the assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date. We believe that the fair values assigned to the assets acquired and liabilities assumed, as reflected in the pro forma financial statements, are based on reasonable assumptions. The fair value attributed to the intangible assets acquired and goodwill was based on assumptions and other information compiled by management, including independent valuations that utilized established valuation techniques. However, all components of the purchase price allocation are considered preliminary. The final purchase price allocation will be determined when the Company has completed the detailed valuations and necessary calculations. Trex's judgments used to determine the estimated fair value assigned to each class of assets acquired and liabilities assumed can materially impact the results of operations.

The unaudited pro forma condensed combined financial information is derived from and should be read in conjunction with the accompanying notes thereto, and the:

- Historical audited consolidated financial statements and related notes thereto of Trex, and management's discussion and analysis of financial condition and results of operations included in its Annual Report on Form 10-K for the fiscal year ended December 31, 2016;
- Historical unaudited interim condensed consolidated financial statements and related notes thereto of Trex included in its Quarterly Report on Form 10-Q for quarterly periods ended March 31, 2017, and June 30, 2017;
- Historical audited consolidated financial statements of Stadium Consolidation, LLC and Subsidiary as of and for the year ended December 31, 2016, included as Exhibit 99.1 to this Current Report on Form 8-K/A; and
- Historical unaudited interim condensed consolidated financial statements and related notes thereto of Stadium Consolidation, LLC and Subsidiary as of and for the six months ended June 30, 2017, included as Exhibit 99.2 to this Current Report on Form 8-K/A.

TREX COMPANY, INC.

Pro Forma Condensed Combined Statement of Comprehensive Income

Six Months Ended June 30, 2017

(Unaudited)

(In thousands, except share and per share data)

	Trex Company, Inc.	Stadium Consolidation, LLC and Subsidiary	Pro Forma Adjustments	Pro Forma Combined
Net sales	\$ 302,747	\$ 27,738	\$ —	\$ 330,485
Cost of sales	165,563	21,460	—	187,023
Gross profit	137,184	6,278	—	143,462
Selling, general and administrative expenses	50,490	4,294	(106)(a) (226)(b) 237(c)	54,689
Income from operations	86,694	1,984	95	88,773
Interest expense, net	456	775	—	1,231
Income before income taxes	86,238	1,209	95	87,542
Provision for income taxes	29,506	—	496(d)	30,002
Net income	\$ 56,732	\$ 1,209	\$ (401)	\$ 57,540
Basic earnings per common share	\$ 1.93			\$ 1.96(e)
Basic weighted average common shares outstanding	29,376,407			29,376,407
Diluted earnings per common share	\$ 1.92			\$ 1.95(e)
Diluted weighted average common shares outstanding	29,555,985			29,555,985
Comprehensive income	\$ 56,732			\$ 57,540

See Notes to Unaudited Pro Forma Condensed Combined Financial Information.

TREX COMPANY, INC.

Pro Forma Condensed Combined Statement of Comprehensive Income

Year Ended December 31, 2016

(Unaudited)

(In thousands, except share and per share data)

	Trex Company, Inc.	Stadium Consolidation, LLC and Subsidiary	Pro Forma Adjustments	Pro Forma Combined
Net sales	\$ 479,616	\$ 55,002	\$ —	\$ 534,618
Cost of sales	292,521	41,097	—	333,618
Gross profit	187,095	13,905	—	201,000
Selling, general and administrative expenses	83,140	8,854	4,100(a)	96,567
			473(c)	
Income from operations	103,955	5,051	(4,573)	104,433
Interest expense, net	1,125	1,688	—	2,813
Income before income taxes	102,830	3,363	(4,573)	101,620
Provision for income taxes	34,983	—	(460)(d)	34,523
Net income	\$ 67,847	\$ 3,363	\$ (4,113)	\$ 67,097
Basic earnings per common share	\$ 2.31			\$ 2.28(e)
Basic weighted average common shares outstanding	29,394,559			29,394,559
Diluted earnings per common share	\$ 2.29			\$ 2.27(e)
Diluted weighted average common shares outstanding	29,612,669			29,612,669
Comprehensive income	\$ 67,847			\$ 67,097

See Notes to Unaudited Pro Forma Condensed Combined Financial Information.

TREX COMPANY, INC.

Pro Forma Condensed Combined Balance Sheet As of June 30, 2017

(Unaudited, in thousands)

	Trex Company, Inc.	Stad. Con., LLC and Subsidiary	Pro Forma Adjustments	Pro Forma Combined
ASSETS				
Current Assets:				
Cash and cash equivalents	\$ 8,576	\$ 550	\$ (550)(h) 30,000(j) (30,000)(k)	\$ 8,576
Accounts receivable, net	129,881	9,115	(758)(m)	138,238
Contracts retainage	—	1,909	39(m)	1,948
Inventories	26,941	2,388	(44)(m)	29,285
Prepaid expenses and other assets	2,675	910	(387)(m)	3,198
Costs and estimated earnings in excess of billings	—	3,873	(410)(m)	3,463
Total current assets	168,073	18,745	(2,110)	184,708
Property, plant and equipment, net	101,620	1,256	8(m)	102,884
Related party receivable	—	100	(100)(h)	—
Goodwill and other intangibles	10,523	2,376	4,224(f) 56,238(g)	73,361
Other assets	2,313	277	(277)(h)	2,313
Total Assets	<u>\$ 282,529</u>	<u>\$ 22,754</u>	<u>\$ 57,983</u>	<u>\$ 363,266</u>
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
Accounts payable	\$ 15,137	\$ 3,224	\$ 766(m)	\$ 19,127
Accrued expenses and other liabilities	36,271	1,483	146(m) 158(l)	38,058
Accrued warranty	5,925	—	—	5,925
Billings in excess of costs and estimated earnings	—	1,132	620(m)	1,752
Customer deposits	—	1,623	(61)(m)	1,562
Line of credit and other borrowings	—	4,610	(4,610)(h) 30,000(j) 41,804(k)	71,804
Total current liabilities	57,333	12,072	68,823	138,228
Deferred income taxes	894	—	—	894
Non-current accrued warranty	30,735	—	—	30,735
Long-term debt	—	348	(348)(h)	—
Other long-term liabilities	2,880	8,706	(8,706)(h)	2,880
Total Liabilities	<u>91,842</u>	<u>21,126</u>	<u>59,769</u>	<u>172,737</u>
Stockholders' Equity:				
Preferred stock	—	8,550	(8,550)(i)	—
Common stock	349	110	(110)(i)	349
Additional paid-in capital	119,876	—	—	119,876
Distributions	—	(7,705)	7,705(i)	—
Retained earnings	243,974	673	(673)(i) (158)(l)	243,816
Treasury stock	(173,512)	—	—	(173,512)
Total Stockholders' Equity	<u>190,687</u>	<u>1,628</u>	<u>(1,786)</u>	<u>190,529</u>
Total Liabilities and Stockholders' Equity	<u>\$ 282,529</u>	<u>\$ 22,754</u>	<u>\$ 57,983</u>	<u>\$ 363,266</u>

See Notes to Unaudited Pro Forma Condensed Combined Financial Information.

TREX COMPANY, INC.
Notes to Unaudited Pro Forma Condensed Combined Financial Information

1. Description of the Transaction

On July 31, 2017, Trex Company, Inc. (Trex or Company), through its newly-formed, wholly-owned subsidiary, Trex Commercial Products, Inc., entered into a definitive purchase agreement with Staging Concepts Acquisition, LLC and Stadium Consolidation, LLC (collectively, Seller) and on that date acquired certain assets and assumed certain liabilities of Seller for \$71.8 million cash, subject to adjustment pending final determination of working capital at closing. The Company used cash on hand and \$30 million of funding from its existing revolving credit facility to acquire the assets.

2. Basis of Pro Forma Presentation

The unaudited pro forma condensed combined financial information has been derived from the historical consolidated financial statements of Trex and Stadium Consolidation, LLC and Subsidiary (SC) and has been prepared using the acquisition method of accounting under U.S. Generally Accepted Accounting Principles, which requires, among other things, that the assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date.

The unaudited pro forma condensed combined statements of comprehensive income for the six months ended June 30, 2017 and for the year ended December 31, 2016, and the pro forma condensed combined balance sheet as of June 30, 2017, are based on the historical financial statements of Trex and SC, after giving effect to the Company's acquisition of certain assets and the assumption of certain liabilities of Seller, and the assumptions and adjustments described in the notes herein.

The unaudited pro forma condensed combined financial information should be read in conjunction with the accompanying notes thereto, and the:

- Historical audited consolidated financial statements and related notes thereto of Trex for the year ended December 31, 2016, and management's discussion and analysis of financial condition and results of operations included in its Annual Report on Form 10-K;
- Historical unaudited interim condensed consolidated financial statements and related notes thereto of Trex included in its Quarterly Report on Form 10-Q for the three months ended March 31, 2017, and the six months ended June 30, 2017;
- Historical audited consolidated financial statements of SC's included as Exhibit 99.1 to this Current Report on Form 8-K/A; and
- Historical unaudited interim condensed consolidated financial statements and related notes thereto of Stadium Consolidation, LLC and Subsidiary included as Exhibit 99.2 to this Current Report on Form 8-K/A.

The unaudited pro forma condensed combined financial statements are provided for informational purposes only and are not intended to represent or be indicative of what the actual combined results of operations or the combined financial position of Trex would have been had the acquisition been completed as of the dates indicated. In addition, the unaudited pro forma condensed combined financial information does not purport to project the future financial position or operating results of Trex nor does it reflect any operational efficiency that may have been achieved if the acquisition had occurred on January 1, 2016, or June 30, 2017. The operating results included in the unaudited pro forma condensed combined statement of comprehensive income for the six months ended June 30, 2017 are not intended to represent or be indicative of operating results for a full year.

3. Accounting Policies

Based upon the Company's review of SC's significant accounting policies, the pro forma financial information assumes there will be no adjustments required to conform SC's accounting policies to Trex's accounting policies. However, certain balances from SC's historical financial statements were reclassified to conform to Trex's financial statement presentation.

4. Preliminary Purchase Price Allocation

The acquisition was accounted for using the acquisition method of accounting, which requires, among other things, that the assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date. The Company believes that the fair values assigned to the assets acquired and liabilities assumed, as reflected in the pro forma financial information, are based on reasonable assumptions. However, all components of the purchase price allocation are considered preliminary. The final purchase price allocation will be determined when the Company has completed the detailed valuations and necessary calculations. Trex's judgments used to determine the estimated fair value assigned to each class of assets acquired and liabilities assumed can materially impact the results of operations.

The initial purchase consideration paid at closing was \$71.8 million, which is subject to the final determination of working capital at closing. Trex is in the process of finalizing its valuation of the assets acquired and liabilities assumed. Based on the Company's preliminary valuation, the total estimated consideration of \$71.8 million has been allocated to assets acquired and liabilities assumed as of the acquisition date, as follows (*in thousands*):

Accounts receivable, net	\$ 8,357
Contracts retainage	1,948
Inventories, net	2,344
Prepaid expenses and other assets	523
Costs and estimated earnings in excess of billings	3,463
Fixed assets, net	1,264
Intangible assets	4,900
Goodwill	57,938
Accounts payable	(3,990)
Accrued liabilities and other expenses	(1,629)
Billings in excess of costs and estimated earnings	(1,752)
Customer Deposits	(1,562)
Total estimated consideration	<u>\$71,804</u>

5. Pro Forma Adjustments – Statements of Comprehensive Income

- (a) Represents estimated amortization expense related to the pro forma adjustment to intangible assets discussed in Note 6.f. The estimated amortization is based on the estimated average useful life of the acquired intangible assets of 12 months.

	Six Months Ended June 30, 2017	Year ended December 31, 2016
	<i>(in thousands)</i>	
Estimated amortization for acquired intangible assets	\$ —	\$ 4,900
Historical SC intangible asset amortization	(106)	(800)
Pro forma adjustment	<u>\$ (106)</u>	<u>\$ 4,100</u>

- (b) Represents elimination of the transaction costs related to the acquisition that were incurred during the six months ended June 30, 2017. Such costs are considered to be non-recurring in nature and, therefore, have been excluded from the unaudited pro forma condensed combined statement of comprehensive income.
- (c) Represents compensation expense related to restricted stock units granted to four officers in connection with the acquisition resulting in an increase in compensation expense of \$473 thousand and a \$237 thousand for the year ended 2016 and the six months ended June 30, 2017, respectively.

- (d) Represents the income tax effects of the pro forma adjustments to the unaudited pro forma condensed combined statement of comprehensive income and based on the blended statutory rate of 38.0% and to adjust SC's income before income taxes to the blended statutory rate. Although not reflected in this unaudited pro forma condensed combined financial information, the effective tax rate of the combined company could be different than the Company's historical effective tax rate (either higher or lower) depending on various factors, including post-acquisition activities.
- (e) Represents the adjustment to basic and diluted earnings per share amounts for adjustments made to net income.

6. Pro Forma Adjustments – Balance Sheet

- (f) Represents the elimination of historical intangible assets and records the estimated fair value of the acquired intangible assets. The estimated fair value and estimated useful lives of the identifiable intangible assets acquired consist of the following:

	<u>Fair Value</u>	<u>Estimated Useful Life</u>
	<i>(\$ in thousands)</i>	
Production backlog	\$4,000	12 mos.
Trade name and trademarks	900	12 mos.
Total acquired intangible assets	<u>\$4,900</u>	

	<u>Fair Value</u>
	<i>(in thousands)</i>
Elimination of SC historical intangible assets	\$ (676)
Intangible assets related to this transaction	4,900
Pro forma adjustment for intangible assets	<u>\$ 4,224</u>

Some of the more significant assumptions inherent in the development of estimates of the fair value of intangible assets from the perspective of a market participant include, but are not limited to, the amount and timing of projected future cash flows and the discount rate selected to measure the inherent risk of future cash flows.

- (g) Goodwill is calculated as the difference between the fair value of the consideration transferred and the values assigned to the identifiable tangible and intangible assets acquired and liabilities assumed. The pro forma adjustment to goodwill is calculated as follows:

	<u>Fair Value</u>
	<i>(in thousands)</i>
Elimination of SC historical goodwill	\$ (1,700)
Goodwill related to this transaction	57,938
Pro forma adjustment for goodwill	<u>\$ 56,238</u>

- (h) Represents the elimination of assets not acquired and liabilities not assumed in the transaction.
- (i) Represents the elimination of SC's equity accounts, including preferred stock, common stock, distributions and retained earnings.
- (j) Represents proceeds from \$30.0 million of borrowings under the Company's revolving credit facility used to acquire the assets. The borrowing was repaid on August 17, 2017.
- (k) Represents the transaction purchase price consisting of \$30.0 million of proceeds from borrowing under existing revolving credit facility and \$41.8 million in additional borrowings.
- (l) To adjust for transaction costs, net of tax, incurred after June 30, 2017.
- (m) Represents the preliminary adjustments for working capital based on the purchase price allocation shown in Note 4.