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**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, DC 20549

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**FORM 8-K**  
**CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): September 29, 2003

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**TREX COMPANY, INC.**

(Exact Name of Registrant as Specified in Charter)

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**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**001-14649**  
(Commission File Number)

**54-1910453**  
(IRS Employer  
Identification No.)

**160 Exeter Drive**  
**Winchester, Virginia**  
(Address of Principal Executive Offices)

**22603-8605**  
(ZIP Code)

Registrant's telephone number, including area code: **(540) 542-6300**

**Not Applicable**  
(Former Name or Former Address, if Changed Since Last Report)

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**Item 7: Financial Statements, Pro Forma Information and Exhibits**

The following exhibit is filed as a part of this report:

99.1 Press Release of Trex Company, Inc. dated September 29, 2003

**Item 12: Results of Operations and Financial Condition**

On September 29, 2003, Trex Company, Inc. (the "Company") issued a press release announcing an update of the Company's full year financial guidance and the Company's preliminary third quarter 2003 results. A copy of the Company's September 29, 2003 press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The information in this Current Report on Form 8-K is furnished pursuant to Item 12 and shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TREX COMPANY, INC.

/s/ ROBERT G. MATHENY

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Robert G. Matheny  
President

Date: October 2, 2003

[Trex Logo Appears Here]

FOR IMMEDIATE RELEASE

Contact: Robert G. Matheny  
President  
540-542-6300  
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Lippert/Heilshorn & Associates  
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**Trex Company Updates Full Year Financial Guidance and  
Announces Preliminary Third Quarter 2003 Results**

WINCHESTER, Va.— September 29, 2003 — Trex Company, Inc. (NYSE: TWP), manufacturer of Trex<sup>®</sup> decking and railing, today updated its financial guidance for 2003. For the full year, the Company expects revenue to range between \$185 million to \$190 million, compared to its previous guidance of approximately \$200 million and 2002's revenue of \$167.1 million. It expects net income for 2003 to range between \$1.40 to \$1.43 per share, compared to the previous estimate of \$1.63 to \$1.66 per share and actual net income of \$1.16 per share in 2002.

The Company attributed the updated guidance primarily to continued poor weather conditions throughout many parts of the country, including, most recently, Hurricane Isabel. In addition, net income has been adversely affected by the cost of plastic raw materials. Although these third-quarter costs have declined compared to the second quarter of 2003, thus far in the second half of 2003, poly costs have been higher than previously anticipated.

Based on a preliminary review, the Company expects revenue for the third quarter of 2003 to be between \$39 million and \$40 million, compared to last year's third quarter revenue of \$49.5 million. The Company expects net income for the third quarter to be a minimum of \$0.33 per share, compared to \$0.43 per share for last year's third quarter.

Trex Company President Robert Matheny commented, "Although we have lowered our projections for the full year, we believe the primary causes of this temporary slowdown are behind us. Our dealers and distributors are reporting increases in sales volume and we are maintaining a sufficient factory finished goods inventory level to meet a potentially strong sales level in the fourth quarter as well as to support a strong "early buy" program in the first quarter of 2004. Our marketing efforts remain focused on establishing the Trex brand as the standard in the \$2.0 billion decking market."

Trex will release its third-quarter results after the market closes on Monday, October 27 and will hold a conference call to discuss those results on Tuesday, October 28 at 11:00 a.m. ET. A live webcast of the conference call will be available to all investors at the Trex Company web site at [www.trex.com](http://www.trex.com). The call will also be simulcast at [www.streetevents.com](http://www.streetevents.com).

#### **About Trex Company**

Trex Company is the nation's largest manufacturer of non-wood decking, which is marketed under the brand name Trex®. Trex Wood-Polymer® lumber offers an attractive appearance and the workability of wood without the ongoing need for protective sealants or repairs. Trex decking and railing is manufactured in a proprietary process that combines waste wood fibers and reclaimed polyethylene and is used primarily for residential and commercial decking. The Company sells its products through approximately 90 wholesale distribution locations, which in turn sell Trex decking to approximately 3,300 independent contractor-oriented retail lumberyards across the United States.

For a Trex decking and railing dealer near you, call 1-800-BUY-TREX (289-8739) or for dealers and product details, visit [www.trex.com](http://www.trex.com).

Trex® and Trex Wood-Polymer® are trademarks of Trex Company, Inc., Winchester, Va.

*The statements in this press release regarding the Company's expected sales performance and operating results, its projections of revenues and earnings, its anticipated financial condition and its business strategy constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are subject to risks and uncertainties that could cause the Company's*

*actual operating results to differ materially. Such risks and uncertainties include the extent of market acceptance of the Company's products, the sensitivity of the Company's business to general economic conditions, and the highly competitive markets in which the Company operates. The Company's report on Form 10-K filed with the Securities and Exchange Commission on March 19, 2003 discusses some of the important factors that could cause the Company's actual results to differ materially from those expressed or implied in these forward-looking statements. The Company expressly disclaims any obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.*